



MS MARMOMACC SAMOTER AFRICA & MIDDLE EAST

The International Trade Fair for Stone Design,
Technology, Earthmoving and Building Machinery

Cairo, Egypt 2 - 5 November 2015

International Buyers Program (IBP)

You are kindly requested to fill in the following form to apply for the International buyers program by 10th September 2015.
Please fill out in ENGLISH and tick where applicable.

Contact Information

* Company Name _____

* Contact Person: (Mr. /Ms. /Mrs.) * Surname _____ * Name _____

* Title (Position Held in Company) _____

Address _____

* City _____ Zip Code _____ * Country _____

* Telephone (country code) _____ City Code _____ No. _____

* Mobile (country code) _____ City Code _____ No. _____

Fax (country code) _____ City Code _____ No. _____

* Company E-mail _____

Personal E-mail _____

Website (If website is not available or under construction, kindly send us a complete portfolio about the company on the letter head) :

Language Spoken : ☐ Arabic ☐ English ☐ French ☐ Other _____

Company Profile

Year of Establishment _____

Number of Employees _____

* Annual Turnover US \$ _____

Annual Value of Stones Imports US \$ (Note: This field is mandatory in case you are an importer) :

Countries you are sourcing from / and or dealing with :

* Your Activity :

- | | |
|---|--|
| ☐ Contractor | ☐ Construction Company |
| ☐ Contract Project Supply (Hotels, Offices, etc.) | ☐ Discount Stores |
| ☐ Manufacturer | ☐ Chain Stores |
| ☐ Importer of Machinery & Technology | ☐ Importer of stone materials (Marble, Granite, ...) |
| ☐ Retailer | ☐ Wholesaler |
| ☐ Producer of machines and technologies | ☐ Trade/distribution of machines and technology |
| ☐ Producer of stone materials (marble, granite, ...) | ☐ Trade/distribution of materials (marble, granite, ...) |
| ☐ Professionals, consultants, designers, architects, engineers | ☐ Producer of abrasives/diamond tools/chemicals |
| ☐ Other _____ | |

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In case your company's activities include import and/or distribution, what is the nature of the activity :

- | | |
|--|---|
| ☐ Department Stores | ☐ Showroom(S) Owner |
| ☐ Full service distribution with stores | ☐ Open line distribution with stores |
| ☐ Distribution without stores | ☐ Manufacturing representative |

* What is your company interested in? (You can mark one or more of the following) :

• Marmomacc sector :

- ☐ Dealers, sales and rental of stone processing technology and machinery
- ☐ Hire of marble processing machinery
- ☐ Machinery and technologies for marble and granite
- ☐ Natural stone processing consumables
- ☐ Producers of marble materials
- ☐ Sales of marble, natural stone and agglomerates
- ☐ Used machinery and tools for marble working, cutting, etc.
- ☐ Research institutes and universities
- ☐ Technical offices and authorities
- ☐ Professionals, consultants, designers, services
- ☐ Services (publishing, services & associations)

• Samoter sector :

- ☐ Construction equipment & attachments
- ☐ Crushing
- ☐ Earthmoving
- ☐ Engines & components
- ☐ Hoisting
- ☐ Concrete
- ☐ Quarrying and processing plant
- ☐ Road building
- ☐ Used equipment for construction and building
- ☐ Used quarrying machinery
- ☐ Vehicles
- ☐ Research institutes and universities
- ☐ Technical offices and authorities
- ☐ Professionals, consultants, designers, services
- ☐ Services (publishing, services & associations)

What does your company import? (You can mark one or more of the following) :

• Marmomacc sector :

- ☐ Blocks
- ☐ Slabs
- ☐ Tiles
- ☐ Specialty Products (Memorials, Fire Places, Decorative Items and Objects, etc)
- ☐ Machinery/ tools for marble

• Samoter sector :

- ☐ Earthmoving equipment
- ☐ Concrete equipment
- ☐ Quarrying equipment
- ☐ Road Asphalt equipment
- ☐ Drilling equipment

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* What will be the purpose of your visit to the show ?

- | | |
|---|---|
| ☐ Find a Partner for joint venture | ☐ Expanding the activity |
| ☐ Find new suppliers | ☐ Find new customers |
| ☐ Transfer of technology | ☐ Production agreements, licenses, patents |
| ☐ Technical support | ☐ Training |
| ☐ Process development | ☐ Technological assistance |
| ☐ Marketing | ☐ Find Agent |
| ☐ Market research | ☐ Search for new products |

If Applicable, What are the current and/or future building & construction projects your company is working on?

Project Name	Location	Size (in units or sqm)	Value (US \$ Mio)
.....			
.....			
.....			

Note : Fields marked with (*) is mandatory which needs to be filled

Stamp and signature

Date



Please return back to

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PROJEX AFRICA

The Future Building & Construction Trade Fair

Cairo, Egypt 2 - 5 November 2015

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Number of Employees _____

* Annual Turnover US \$ _____

Annual Value of Building Materials US \$ (Note: This field is mandatory in case you are an importer) : _____

Countries you are sourcing from / and or dealing with : _____

* Your Activity :

☐ Contractor	☐ Contract Project Supply (Hotels. Offices, etc.)
☐ Manufacturer	☐ Importer
☐ Retailer	☐ Producer
☐ Professionals, Consultants, Designers, Architects, Engineers	☐ Construction Company
☐ Discount Stores	☐ Wholesaler
☐ Trade/Distribution	
☐ Other _____	

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*** What is your company interested in? (You can mark one or more of the following) :**

- ☐ Green & Smart Building
- ☐ Renewable Energy
- ☐ Waste Management and Recycling Systems/Waste Collection/Waste Recycling Plants/Energy from Waste
- ☐ Water Treatment and Filters
- ☐ Prefabricated Constructions
- ☐ Wood in Construction - Framework/Timber Frame House
- ☐ Concrete in Construction
- ☐ Metals in Construction
- ☐ Insulation
- ☐ Soundproof Products (Plaster, Panels, Floor Underlay, ...) _____
- ☐ Building Materials & Components _____
- ☐ Gates and Parking Systems/Drive Technology
- ☐ Safety and Security Systems - Access Control/Anti Intrusion Systems/Video surveillance/Fire Suppression
- ☐ HVAC - Air-conditioning and Purification/Ventilation Technology/Heating and Cooling Technology
- ☐ Lighting Systems
- ☐ Piping Systems and Accessories
- ☐ Electric Power Systems and Equipment
- ☐ Indoor Fitting (Coverings/Flooring, Sanitary Fitting, ...) _____
- ☐ Outdoor Fitting (Exterior Finishing, Roofing, Cladding/Facades, Landscape Design, ...) _____
- ☐ IT- Professional and Consulting Services - Institutions - Press
- ☐ Other _____

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