



**Bilateral Chamber of Commerce  
Bulgaria – Romania**

**Food and Beverage for  
Tourism & Accompanying  
Industries  
Summer 2015**

**21-22 April 2015 Varna, Bulgaria**



**Bilateral Chamber of Commerce Bulgaria- Romania**  
Triaditsa Str.6, fl.3 Arcului Str. 21  
Sofia 1000 Bucharest 7000  
+359 888 256 123 +40731 137 729  
[info@bccbr.com](mailto:info@bccbr.com)  
[www.bccbr.com](http://www.bccbr.com)

## Bilateral Chamber of Commerce

### Bulgaria – Romania

**Bilateral Chamber of Commerce Bulgaria – Romania (BCCBR)** is a non-governmental institution, non-profit, with an autonomous character that aims to support and promote trade between companies in Romania and Bulgaria.

Currently, we have office in Sofia, Bulgaria and in Bucharest, Romania and a team of people from both countries that can pass the language barrier for the Chambers clients. These characteristics provide BCCBR with the flexibility to activate in both economic environments and develop a network of partners that can help us offer custom made services for your company.

If you are looking **to develop your business** at a regional level we can offer you:

- Services of research on a specific market and different types of information;
- Services of research suppliers, distributors, potential clients, investors or business partners;
- Services of organizing bilateral meetings;
- Services of intermediate meetings, negotiations, projects etc;
- Our offices at your service if you need to meet with a partner.

If you want **to promote your business** at a regional level, BCCBR can give you access to:

- Social Media channels: Website, Facebook page, LinkedIn page;
- Events organized during the year, where BCCBR put at your disposal dedicated areas to promote your company;
- Events organized in both countries and has access to them;
- Network of fairs and exhibitions from Romania and Bulgaria where you can directly participate, or we can represent you.

If you have a **cross – border project**, BCCBR can help you with:

- Information from law and legislation
- Promotion
- Attracting the right investors
- Support during the implementation process

**BCCBR** principles are **trust, respect, efficiency and performance**. We believe in communication and diversity, in the power of information, we want to bring value to our members and partners through activities that we develop, and in order to do that we promote **long-term partnerships**



Bilateral Chamber of Commerce Bulgaria- Romania  
Triaditsa Str.6, fl.3 Arcului Str. 21  
Sofia 1000 Bucharest 7000  
+359 888 256 123 +40731 137 729  
[info@bccbr.com](mailto:info@bccbr.com)  
[www.bccbr.com](http://www.bccbr.com)

## Food and Beverage for Tourism & Accompanying Industries Summer 2015



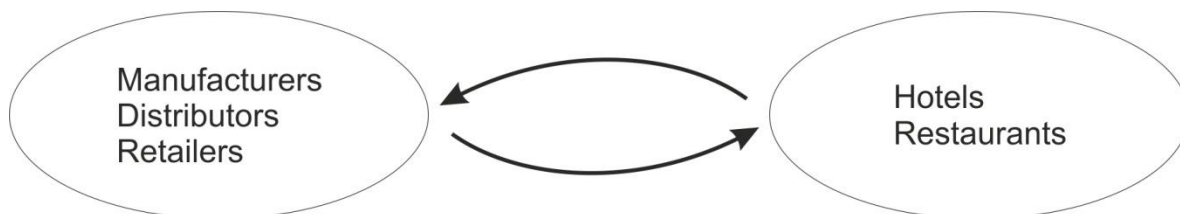
***Dear Ladies and Gentlemen,***

**Bilateral Chamber of Commerce Bulgaria-Romania** started raising campaign for Romanian delegation of potential companies, wishing to visit the event, which will be held on **21-22 April 2015 in Varna, Bulgaria.**

The Negotiation Meeting entitled Food and Beverage for Tourism & Accompanying Industries is intended to meet the needs of the tourism industry of updated information on the food and beverages available on the market, the delivery options and the prices for the respective season. The need for such a professional forum is dictated by the dynamic development of the tourism product on the Bulgarian Black Sea coast/Romanian Black Sea coast and the huge potential for sales generated by the need to feed the growing flow of tourists.

The Negotiation Meeting has two main advantages:

1. Two clearly defined groups with common interests meet in a business environment: manufacturers and suppliers of food and drinks on the one side and hoteliers and restaurateurs on the other;
2. The meeting takes place in the "heart" of the Bulgarian Black Sea coast and the hub of tourism: the resorts of Golden Sands resort and Sunny Beach resort, Bulgaria and Mamaia, Romania.



Relevant participants in the delegation are: acquisition managers and owners of companies that want to develop a new mode of working in a better and more sustainable way. The profile of visitor company is broad – Meat products /meat, delicacies, semi-cooked products, fish/; bread and pastry products; dairy products /ice cream, milk and milk products/; confectionery; beverages /alcoholic drinks,



**Bilateral Chamber of Commerce Bulgaria- Romania**

**Triaditsa Str.6, fl.3 Arcului Str. 21**

**Sofia 1000 Bucharest 7000**

**+359 888 256 123 +40731 137 729**

[info@bccbr.com](mailto:info@bccbr.com)

[www.bccbr.com](http://www.bccbr.com)

beer;/ soft drinks /mineral water, juices, carbonated drinks;/ fruit and vegetables /fresh and canned;/ tea, coffee, honey, spices; accompanying industry - equipment and supplies for kitchens, restaurants, F&B outlets.

This is a **MUST-ATTEND** event for every procurement professional who wants to source for new suppliers and products on competitive prices, to optimise their time and to improve their supply chain and for any sales professional that want to expand the market for his/her product

**The following personnel from the tourist facilities has been personally invited:**  
Hotel Manager, Manager Supplier, Chef - representatives of the major tourist resorts in Bulgaria/St.Elias, St. Constantine and Helena, Sunny Day, Riviera, Golden Sands and Albena on the North Coast; Elenite, Sveti Vlas, Sunny Beach, Nessebar, Pomorie, Sozopol and Primorsko on the South Coast/.

Participation for one representative from your company is **FREE OF CHARGE**

The team of the **Bilateral Chamber of Commerce Bulgaria-Romania** is fully available for further information and assistance.

Contact details:

Victor Stef /Project Manager **BCCBR**

Email: [info@bccbr.com](mailto:info@bccbr.com) sau [victor.stef@bccbr.com](mailto:victor.stef@bccbr.com)