



Bilateral Chamber of Commerce

Bulgaria – Romania



18-19 June 2015 Sofia, Bulgaria

BULGARIA ECONOMIC FORUM



Bilateral Chamber of Commerce Bulgaria- Romania
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Bilateral Chamber of Commerce

Bulgaria – Romania

Bilateral Chamber of Commerce Bulgaria – Romania (BCCBR) is a non-governmental institution, non-profit, with an autonomous character that aims to support and promote trade between companies in Romania and Bulgaria.

Currently, we have office in Sofia, Bulgaria and in Bucharest, Romania and a team of people from both countries that can pass the language barrier for the Chambers clients. These characteristics provide BCCBR with the flexibility to activate in both economic environments and develop a network of partners that can help us offer custom made services for your company.

If you are looking **to develop your business** at a regional level we can offer you:

- Services of research on a specific market and different types of information;
- Services of research suppliers, distributors, potential clients, investors or business partners;
- Services of organizing bilateral meetings;
- Services of intermediate meetings, negotiations, projects etc;
- Our offices at your service if you need to meet with a partner.

If you want **to promote your business** at a regional level, BCCBR can give you access to:

- Social Media channels: Website, Facebook page, LinkedIn page;
- Events organized during the year, where BCCBR put at your disposal dedicated areas to promote your company;
- Events organized in both countries and has access to them;
- Network of fairs and exhibitions from Romania and Bulgaria where you can directly participate, or we can represent you.

If you have a **cross – border project**, BCCBR can help you with:

- Information from law and legislation
- Promotion
- Attracting the right investors
- Support during the implementation process

BCCBR principles are **trust, respect, efficiency and performance**. We believe in communication and diversity, in the power of information, we want to bring value to our members and partners through activities that we develop, and in order to do that we promote **long-term partnerships**.



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Balkan Trade Bridge



Dear Ladies and Gentlemen,

Bilateral Chamber of Commerce Bulgaria-Romania started raising campaign for Romanian delegation of potential companies (buyers), wishing to visit the event **Balkan Trade Bridge 2015**, which will be held on **19 June 2015 in Sofia, Bulgaria**.

Relevant participants in the delegation are: acquisition managers and owners of companies that want to develop a new mode of working in a better and more sustainable way. The profile of visitor company is broad – services, public administration, industry, construction/buildings with representatives like:

Machine building - Metal products and details – Building construction materials and details – ICT – Electronic & electrical engineering - Chemistry –Retail Chain stores.

Last year business representatives from 9 countries took part at **Balkan Trade Bridge** - 28 buyers and 56 suppliers. During the event **210 pre-arranged individual business meetings** were made. 92,5 % of all participants evaluated the business meetings as very useful and meeting their expectations for finding new suppliers and clients. The total amount of trade deals that participants expect to make out of those meetings in 2015 is **EUR 10, 2 million**.

This is a **MUST-ATTEND** event for every procurement professional who wants to source for new suppliers and products on competitive prices, to optimise their time and to improve their supply chain.

Participation for one representative from your company is **FREE OF CHARGE** and Organizer will **REIMBURSE** your travel costs and hotel accommodation - up to 2 nights. (For more information regarding the reimbursement regulation, please ask BCCBR team)

During the event we will provide you with **individual corporate desk** for your pre-arranged business meetings accompanied with your personal schedule.

The team of the **Bilateral Chamber of Commerce Bulgaria-Romania** is fully available for further information and assistance.

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