

Does your company want to learn how to become a successful supplier to the UN?

This program will give you the opportunity to learn effectively how to do business in the \$16 billion UN-Procurement market.

HIGHLIGHTS

- **Supported** by several UN-procurement organizations & EU-missions in New York.
- Presentations offering an overview of the largest UN organizations, their procurement procedures and activities.
- **Theme-Specific Workshops** selected and moderated by UN- staff focusing on specific industries such as Healthcare, Environmental Technologies, Air Charter, Peacekeeping, IC&T services, etc.
- Meet the UN-buyers and decision makers in **1-on-1 meetings***.
- Invited organizations: **UN/PD, UNOPS, UNICEF, FAO, UNDP, UNHCR, WFP, UNRWA, UNIDO, UNDB, UNFPA, WHO, PAHO World Bank, IADB, UNESCO, among others.**
- Excellent **B2B network opportunities** with about 150 other EU companies

WHAT TO EXPECT?

Companies interested in learning how to do business with the UN will gain an understanding of where to find procurement notices, how the tender process works, and the type of products that the participating UN organizations procure. Various interactive workshops will help companies understand how their products and services can best be promoted to the UN. The 1-on-1 meetings will then provide opportunities for them to meet individually with UN organizations. Furthermore, networking opportunities with other EU companies will be provided.

WHO SHOULD ATTEND?

- Representatives from EU companies, who are interested in becoming successful suppliers to the UN.

REGISTRATION OPEN NOW!



12th Annual EU UN-Procurement Seminar

April 20-22, 2015

At the
Bohemian National Hall
New York City



“Understand how your company can do business with the UN!”



PROGRAM OUTLINE**
April 20

Breakfast

Presentations:

- **Overview of the United Nations**
- **Vendor Registration**
- **Legal aspects of UN procurement**
- **The tender process**

Lunch:

- **Panel Discussion to Highlight procurement specifics and differences of the participating UN organizations**

Workshops:

- **Trading Places with the UN**
- **ICT & Communications**
- **Emergency Response**

1-on-1 meetings all day (B2UN)

12th EU-UN Networking Reception

PROGRAM OUTLINE**
April 21

Breakfast

Presentations:

- **Procurement Trends**
- **Live Registration Advice and Support**
- **Finding Business Opportunities**
- **Sustainable Procurement**

Lunch

Theme Specific Workshops:

- **Eng & Construction / Global Field Support**
- **Aviation Reform on the UN**
- **Environmental Technologies**
- **Innovation Initiatives**

Other Presentations:

**Multilateral Investment Banks:
World Bank, IADB, IMF**

1-on-1 meetings all day (B2UN)

PROGRAM OUTLINE**
April 22

Breakfast

- **B2UN and B2B meetings all morning**
- **Live registration advice and Support (sic)**
- **Workshop: Focus on Healthcare**
- **Case Studies**

The program will end before lunch

REGISTRATION

Visit www.eupf.org for more information and registration.

Fee: \$925 for European company representatives
\$775 for an additional European company representative
\$775 for government representatives

Contact us: info2015@eupf.org or +1 (347) 227 0153

The 'EU UN-Procurement Training for Trade Professionals' is organized by the European-Procurement Forum, Inc. (EUPF), which is a 'not for profit' organization that has been promoting UN-Procurement from EU-companies since 2003.

*** Itinerary is subject to change without prior notice, check the website www.eupf.org for the most up-to-date seminar program.*